



INTERVIEWER

You are the manager of [your favorite clothing store]. One of your best cashiers just quit, but 3 people have just walked in response to the help wanted sign posted on your door. You have 30 minutes before you must open to the weekend rush. Only 5 minutes can be spent interviewing each candidate (the other 15 for a quick training session). Choose from the below questions those that you think will be most important in determining which candidate is best for the job (you can only hire one person).

TIP: Combine the information you get from the answers, the resume and your knowledge (assumptions) about the business environment of the store to determine who gets hired – be prepared to justify your decision to your bosses.

Walk me through your resume.

Do you work well under pressure?

How would you react to an irate customer?

Are you familiar with basic mathematics and/or using a computer?

What makes you more qualified than the other applicants?

What do you know about our company?

What skills do you have to offer our company?

What are some of your strengths and weaknesses?

Why should we hire you?

How would you describe yourself? How would a friend or professor describe you?

Why should I hire you?

If you were hiring for this position, what qualities would you look for?

What have you learned from participation in extracurricular activities?



INTERVIEWEE

Your favorite clothing store has just posted a help-wanted sign for a cashier on their door. The position is available immediately – there is a ½ hour before the store opens for the weekend rush. You happen to have your resume on you and are prepared to start when the store opens. There are two other candidates and each interview can only last 5 minutes (the remaining 15 will be spent on a quick training session).

Are you ready to sell yourself? Remember you only have 5 minutes.

TIP: Have a strong hand shake and let the interviewer lead.